2021 Annual Report

# **Utah Partners** FOR HEALTH

Providing Access to Healthcare for Those in Need

# Message from the Board Chair

The year 2021 was certainly unprecedented in many ways. For several years our strategic plan was to create an integrated program that provided medical, dental, behavioral health, optical, pharmacy, and enabling services all under one roof. In 2021 we have completed the transformation at our West Jordan Family Clinic by adding over 4,500 sq feet of clinic space. The new clinic includes a Pharmacy, 8 Medical rooms, Lab, 2 Behavioral Health offices, 1 Referral Coordination Office, 1 Admin office, expanded front desk and provider space, reception and office space for an In-House Optical clinic, space for for integrated dental hygiene, and a break room/ staff meeting space. Our other two clinics, the Mid-Valley Medical clinic, and the UPFH Dental clinic got a makeover with new flooring, paint and glass barriers.

Our staffing also grew with the addition of 10 new positions and we welcomed a new medical medical and dental director. Utah Partners for Health remains committed to providing access to care for all those in need regardless of their ability to pay. We serve



Cheryl Shepherd, Board Chair

the highest number of uninsured of any Community Health Center in the state of Utah. Our payor mix did shift from 80% to less than 77% uninsured and our service revenues have continued to increase.

We passed our 2021 Official Site Visit conducted by the Health Service Resource Administration and our Joint Commission inspection for reaccreditation as a Patient Centered Medical Home with minimal findings.

We continue to strive for the highest quality of care as we partner with our accountable

organization, Steward, to improve our quality measures and capture new revenues made available through payment reform. Our Substance Use **Disorder and Medication** Assisted Treatment really expanded in 2021. We created an integrated team of health care providers, RN Case managers, Medical Assistants, and case workers that met regularly to provide care for the recently incarcerated. The program has been applauded by local health officials and prison case workers for effective care. Our (SUD) team's success is allowing us to continue to expand our mobile medical clinic SUD efforts in 2022.

We were able to provide COVID testing all year and also provided free take home tests.

Overall, our number of patients increased by 19% and our number of visits increased by 17% to total 17,871 visits.

As a member of the board for Utah Partners for Health since 2010, I www.upfh.org

Our mission is to provide compassionate, comprehensive, quality care to empower underserved individuals, families, and communities in a patient centered medical home.

have seen the tremendous growth of the organization from being a bridge to provide care to providing primary care services for thousands of individuals. I am most happy that our culture remains to value the individual and provide respect and dignity for each of our patients. I would like to applaud Debbie Turner and her staff for the dedicated work they provide to be an exemplary organization in a time of constant change. As I and my fellow Board of Directors look forward to the future we are blessed to be in the hands of Debbie and her team. Our desire to serve remains our best asset."It is our attitude at the beginning of a difficult task which, more than anything else, will affect its successful outcome" - William James.

Cheryl Shepherd, Utah Partners For Health Board Chair

## Model 1

**Partnering Clinics** - We partner with healthcare providers who donate an average of 77% of their customary billing to our patients. This model allows us to leverage our donations to over \$12.63 in healthcare provided for every \$1.00 donated to direct services. Patients make a small co- payment (as if they had insurance), paying an average of 15% of the total healthcare bill. UPFH funds the remaining 8%. This is a viable and inexpensive option for patients needing primary care services, and often prevents unnecessary emergency room visits. UPFH works with over 100 health care professionals who partner with us in serving the underserved.

## Model 2

#### Mobile Clinics- Medical/Eye Care

Our Mobile Clinic Programs reach into communities that experience cultural and transportation barriers, in addition to being low-income and lacking insurance. Patients receive free exams for acute, chronic, or mental health illnesses. Children and adults receive well checks, and students can receive a sports physical. Patients can be checked for diabetes, hypertension, urinary tract infections, strep throat, anemia, pregnancy, and receive nebulizer treatments for respiratory infections and asthma. Mobile Clinic clients typically would have used the emergency room or not sought care due to cost, transportation, or lack of understanding of the healthcare system. Mobile Eye patients receive an exam, a prescription for lenses andfree or low-cost lenses.

## Model 3

#### Mid-Valley Health Clinic, UPFH Behavioral Health & Dental Clinic, UPFH Family Clinic - West Jordan

These three clinics operate as a Federally Qualified Health Center providing primary healthcare services for all patients' regardless of their ability to pay. We offer a discounted sliding fee schedule for patients 200% and below of the Federal Poverty Level. The clinics are accredited by the Joint Commission and certified as a Patient Centered Medical Home (PCMH).

#### Board of Directors

Cheryl Shepherd Board Chair

Cescilee Rall Vice-Chair

Sean Petersen TREASURER

Burton Rojas Secretary

Debbie Turner CEO

Jessica Latham Fahina Tavake-Pasi

Scarleth Ramnarine Alma Monge

Tracy Stocking Esther Aguiar-Isles Jaime Rowley

## Our Vision Integrated and Value-Based Care

Utah Partners for Health is focused on providing integrated and value-based care. The new UPFH Family clinic -West Jordan provides medical, dental, behavioral health, pharmacy, and optical in one location. Additionally we provide medication assisted treatment, case management, referral coordination, insurance assistance and community health workers to improve social determinants of health. We have invested in enhanced provider tools to identify quality care measures specific for each patient. Our quality care team meets with accountable care organizations to identify opportunities to improve quality outcomes. Our passion remains to fill gaps in Utah's Healthcare system.

Utah Partners for Health Provided 6,871 individuals with Primary Health Care Services in 2021 This amounted to 17,871 patient visits for individuals regardless of their ability to pay.

- 57% of patients were under 100% FPL
- 87% of patients were under 200% FPL
- 77% were uninsured
- 60% were Best Served in another language
- 77% were considered Non-White
- 30% of our patients were under the age of 19, and 64% were between 20 and 64 years of age.

## Management Analysis

Utah Partners for Health is proud to announce the results of our 2021 Independent Auditor's report by Bountiful Peak Advisors. "In our opinion, the financial statements present fairly, in all material respects, the financial position of Utah Partners for Health as of December 31, 2021 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America." Bountiful Peak Advisors.

Utah Partners for Health's revenue was \$5,657,767 with the continued generosity of our donors and supporters. In-kind donations from our partner healthcare professionals totaled \$317,881 and represented 77% of Model I total healthcare access provided. General Grant revenue

increased \$1,183,901 due to the Federal

Our Model 1 program generated \$12.63 for every \$1 in donations in 2021

Covid Response services and quality intiatives. Our total operating budget was \$4,582,035

Utah Partners for Health is excited to have provided access to over 17,871 patient encounters in need of healthcare in 2021 Since 2003 over 175,000 low-income individuals have now received care. We were able **Utah Partners for Health** 

Statement of Activities for the Year Ended December 31, 2021

	Unrestricted	<b>Temporarily Restricted</b>	
Revenues		\$56,250	12/31/2021
Government Grants	3,796,296		3,796,296
Private Grants	416,476		472.726
Donations	14,862		14,862
Other Revenue	67,039		67,039
Service Revenue	1,306,844		1,306,844
Net Assets Released from	, ,		
Restrictions \$			
<b>Total Revenues</b>	5,601,517		5,657,767
In-Kind Donations	317,881		317,881
Expenses			
Program Services	4,147,239		4,147,239
Management and General	382,562		382,562
Fundraising	52,234		52,234
<b>Total Expenses</b>	4,582,035		4,582,035
Total Net Assets	3,218,706		3,218,706

UPFH 2021 Independent Auditor's Report: Revenue & Expenses

to leverage \$12.63 in healthcare services in Model I for every \$1.00 donated in 2021

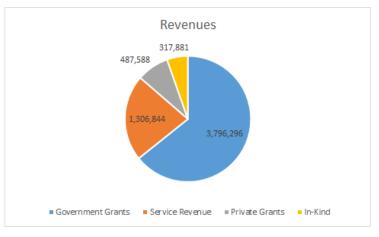
The increase in revenue over expenses in 2021was due to timely grants in relation to the COVID pandemic and increased insured patients. We are dedicated to serving patients throughout Salt Lake and Tooele Counties, and plan to

> continue to expand our services and funding base in the many years to come. We look forward to 2022 with the continued integration of our,

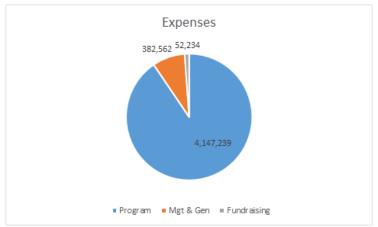
services to provide for all the needs of our lowincome populations who lack access to care. Our passion remains to fill gaps in Utah's Healthcare System.

For more information 801-417-0131

#### Income



#### Expense



www.upfh.org



Utah Partners FOR HEALTH Providing Access in Healthcare for Those in Need

Mid-Valley Health Clinic 8446 South Harrison Street Midvale, Utah 84047

UPFH Dental Clinic & Admin 7651 S. Main Street Midvale, Utah 84047

UPFH Family Clinic 9103 S. 1300 W. Ste 102 West Jordan, Utah 84088

#### Utah Partners for Health thanks our Generous Partners

United Way American Express State of Utah Primary Care Grants George S. and Dolores Eccles Foundation **UBS Bank** Exodus Healthcare Network Ally Bank **Optum Bank** Synchrony Bank Salt Lake County Health Department Sorenson Legacy Foundation JEPS Foundation **3M Foundation** Utah Medical Association Intermountain Healthcare Foundation Utah Financial Association United Healthcare Steward Healthcare Utah Department of Health Cambia Foundation **Delta Dental Foundation** Mark & Kathie Miller Foundation University of Utah

## Thank You to our Mobile Clinic Partners:

United Way The Utah Dream Center Kearns Jr High School Midvale City **Comunidades Unidas Guadalupe Schools** Boys and Girls Club Woodrow Wilson Elementary The Mexican Consulate National Tongan Society **Roosevelt Elementary** Granger Elementary **Deseret Industries** Orange Street Correctional New Life Christian Church The LDS Church **Oquirrh Hills Elementary** 

Robert Frost Elementary Kearns High School South Kearns Elementary International Rescue Committee PAL Boxing Center Food Banks Canyon School District Fortitude Treatment Center Moss Elementary The Road Home Midvale Shelter Copperview Elementary Midvale Elementary Hillcrest High School East Midvale Elementary Sandy Elementary Atherton Correctional Facility and Many Other Communitybased organizations (CBO's)

#### Thanks to our Partnering Providers:

Exodus Healthcare Network Exodus Urgent Care Exodus Clinic West Valley City Advanced Motion Physical Therapy Magna Family Eye Care Gregory DuPont Pulmonologist Intermountain Healthcare Diagnostic Systems Intermountain Healthcare Optical Land Mountain View Physical Therapy Steven Miller Cardiology Charity Vision

Thank you for your support of Utah's medically underserved! www.upfh.org