



# Utah Partners FOR HEALTH

*Providing Access to Healthcare for Those in Need*

## The Partner Press: *A Quarterly Newsletter*

UPFH

February 2012

### Our Mission

*Our Mission is to provide access to primary healthcare services for uninsured, low-income individuals using an innovative model in partnership with the community.*

### Thank You, Funders!

Thank you Hanks Foundation, Sorenson Legacy Foundation, Susan G. Komen Foundation, Wells Fargo, United Healthcare, and Ebay for your generous donations!

### Eye Care

Access to Eye Care is now available in the mobile clinic!



### \$5,200,000+ in Access



*Utah Partners for Health has provided over \$5,200,000 in access to healthcare!*  
(See Page 3)

### Our Growth

UPFH has grown at an annual rate of 58%.

In 2012, we project to provide access to over 10,500 uninsured, low-income individuals in need.

### Welcome New Board Members

*Welcome Karen Palle and Tami Eckstein to Utah Partners for Health's Board of Directors!*

## Mobile Eye Care!!!

We have now expanded our services to include access to eye care in the mobile medical clinic. With this new eye care expansion, the patient receives access to an eye examination at the mobile clinic, and leaves with a voucher for eye-glasses at a cost of \$20. This is in partnership with Magna Family Eye Care. As UPFH does not duplicate services, this program is designed primarily for adults. Utah Families Foundation provided the funds for a Keeler Hand Held Slit Lamp and a Portable Phoropter Arm to allow for these services. Thank you Utah Families Foundation!



*Dr. Stephanie Castle, Courtesy, Salt Lake Tribune, Dec., '11*

## UPFH Patient Testimonials

*"Today, a huge weight was lifted from my mind. I am so grateful for Utah Partners for Health, and the free council they caringly give. Had it not been for their unselfishness, I would still be unhealthy. More people need to be as aware and caring as Utah Partners for Health."*  
-Kathy F.

*"I am very happy because I had the opportunity to see the doctor for free. When I go to other doctors, it is very expensive. I want the doctors to come to Horizonte School all the time. It's very important for me. I can take my medications on time, because the doctors give me the prescriptions to buy them."*  
-Jake W.

*"I see the doctor because I've a problem in my eyes. The doctor writes me the address for the doctor of eyes. I went to see that doctor. He gave a treatment and new glasses. Now I take the treatment for my eyes and I pay \$40 for glasses. I'm very happy because the medicine helps me."*

*"My problem is depression. I still can't concentrate because I was pregnant in August 13, 2011, and my baby was born and passed away. I tried so many things, but nothing helps. I would like you to help me as much as you can."*

*"When I went to doctor my problem was stomach pain. The doctor gave me pills and now I am feeling good. The assistant took a diabetes test and checked my blood pressure. All was good and it saved me time and money."*  
-Marcie T.



"Tulips", by Liz Grayston

"An Artful Evening in Support of the Uninsured"

## Calling All Artists!

### *A Silent Art Auction*

*Utah Partners for Health is seeking artists to donate pieces for our silent art auction fundraiser in honor of supporting Utah's medically uninsured and underinsured. If you are an artist, or know someone who is, please have them call Amy Trebella at: 801-417-0131 or email her at: [areedtreb@upfh.org](mailto:areedtreb@upfh.org).*

*All proceeds will go toward direct patient services.*



**Like us on Facebook!**

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**Also, check out our new webpage!**  
[www.upfh.org](http://www.upfh.org)



*Ebay Check Presentation with Kurt (middle, UPFH E.D.)*

## Dental Care Update

### Our Dental Program

UPFH currently provides access to the following basic and Urgent Care dental services: 1) General exams, including a 2-bite x-ray, and a simple cleaning. 2) A cavity filling or extraction, 3) Deep Cleanings.



### UPFH Fast Facts:

- Utah Partners for Health's services are complete, and include access to primary medical services, counseling services, eye care, dental care, physical therapy, prenatal care, urgent care services, radiology, DXA, lab-work, and mammograms.
- UPFH also partners with a mobile clinic that goes into culturally disparaged neighborhoods.
- We only have 2 full-time equivalent staff at UPFH, and 94% of all funding goes directly to patient/program services.
- We fill gaps in Utah's healthcare system. The average cost of an emergency room visit is approximately \$1,700. UPFH costs per patient is less than \$21.00.
- Utah Partners for Health provides access to a medical provider on a same or next day basis, 96% of the time of the patient's need.
- UPFH is on target to provide access to 10,500 low-income, uninsured individuals in 2012.
- We extended the mobile clinic events in 2011 to total 80 events, up from 55 in 2010.
- UPFH does not duplicate services.

## Over \$5,200,000 In Access

Since our inception in 2003, we've funded over \$5.2 million in access to primary healthcare service for those in need. Over the years, UPFH has experienced tremendous growth. During our first 7 years we averaged a 58% increase in annual patients served. Over 38,000 clients have been served to date.

Our areas of operation are in Salt Lake and Tooele Counties, and we are open seven days a week, 364 days a year, allowing access to care on a same or next day basis, 96% of the time. We leverage funds so that every dollar donated is equal to \$6.49 in direct healthcare services. Our program addresses several gaps in Utah's healthcare system saving hundreds of thousands of dollars in costs from unnecessary emergency room visits. The average emergency room visit costs \$1,300-\$1,800. At UPFH, the average patient visit is \$20.32. We fill gaps, saving hundreds of thousands of dollars to Utah's healthcare system.

Every \$1.00 donated to UPFH provides \$6.49 in direct healthcare services for those in need. UPFH assists in funding access to healthcare services that are provided by independent healthcare professionals who are willing to donate a substantial portion of their usual billing to the underserved.

*Thank you for  
your support  
of the  
medically  
underserved.*

## UPFH Funds

Utah Partners for Health provides funding to increase access to healthcare for low-income and uninsured individuals in Salt Lake and Tooele Counties. UPFH also provides funding for a mobile medical unit that increases healthcare access for patients throughout Salt Lake and Tooele, including Wendover.

UPFH helps fund the following services for those in need:

- Acute Care-Infections, Illness, Fractures, Lacerations, etc.
- Chronic Care-Diabetes, Hypertension, etc.
- Preventative Care-Clinical Breast exams, Cervical Exams, Tobacco Cessation
- Dental Care-Urgent Dental Needs for Children
- Eye Care-Medical Referrals to an Eye Doctor and Vision Care for Children
- Prenatal Care
- Mobile Medical and Eye Care
- Counseling Services/Mental Illness
- Physical Therapy

## Board of Directors

Brian Zehnder, M.D. - President  
Matt and Scott Evans - Treasurers  
Cheryl Shepherd - Secretary

Cescilee Rall  
Bryan Bassett  
Tami Eckstein  
Karin Palle  
Lourdes Johnson  
Elisa Solas Bridge

Executive Director

Kurt Micka

Associate Executive Director

Amy Reed Trebella

## We Need Your Support!

**Utah Partners for Health**

**3665 South 8400 West**

**Magna, UT 84044**

**801-417-0131**

**[www.upfh.org](http://www.upfh.org)**

## Our Healthcare Model



Our healthcare model is unique. We work within for-profit healthcare clinics which eliminates the cost of supplies, utilities and staff. This means more money to help under-served families in need.

## Welcome Karin Palle and Tami Eckstein!

Utah Partners for Health would like to welcome our latest Board members: Tami Eckstein of OptumHealth Bank and Karin Palle of Advances Business Consulting. Tami will serve on the UPFH Executive Committee, and Karin will serve on the Development Committee. We're so happy to have these very talented ladies serve on our Board of Directors.

## Prenatal Care



Marcie Rowdy, Certified Midwife, will be starting March 1st, as one of our prenatal providers. She completed her Masters of Science in nurse-midwifery at Frontier Nursing University in 2011. Her passion for women's health care and childbirth were sparked during her first pregnancy over 13 years ago. She is excited to join our team and empower women during one of the most monumental moments of their lives!



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## *Utah Partners for Health thanks our Generous Partners*

- WalMart Foundation
- The Regence Foundation
- American Express Center for Community Development
- Susan G. Komen Foundation
- State of Utah Primary Care Grants
- United Way
- George S. and Dolores Eccles Foundation
- Rio Tinto/Kennecott
- Goldman Sachs
- UBS Bank
- Exodus Healthcare Network
- Ally Bank
- OptumHealth Bank
- GE Capital
- GE Money Bank
- 3M Information Systems
- Community Foundation of Utah
- Church of Jesus Christ of Latter Day Saints
- Ashton Family Foundation
- Rocky Mountain Power
- Salt Lake County - Community Development Block Grants
- Wells Fargo
- Sorenson Legacy Foundation
- Boeing
- Larry Miller Charities
- JEPS Foundation
- UBS Bank USA
- Utah Medical Association
- Utah Families Foundation
- Intermountain Healthcare Foundation
- Ebay Foundation
- Zion's Bank

- Utah Financial Assoc.
- United Healthcare
- Merrick Bank
- Herbert & Elsa Michael Foundation
- Hanks Foundation

### **Thanks to our Partnering Providers:**

Exodus Healthcare Network, Exodus Urgent Care, Exodus Prenatal Care, Exodus Clinic West Valley City, Copper Hills Dental, Advanced Motion Physical Therapy, Brian Gottfredson DDS, Greenwood Dental, Mobile Diagnostic Ultrasound, West Valley Family Medicine, England Counseling, Christian Counseling of Utah, Magna Family Eye Care, Gregory DuPont Pulmonologist, and LabCorp of America, Better Birth, Grantsville Health and Wellness.

### **Thanks to our Mobile Clinic Partners:**

United Way, Head Start, The Catholic Church, Horizonte High School, Northwest Middle School, Kearns Jr. High School, Mountain View Elementary, Midvale City, Comunidades Unidas, Hser Ner Moo Community Center, Guadalupe Schools, Crusin for a Cure, Woodrow Wilson Elementary, The Mexican Consulate, Tooele City, Villa Franche, PAL Boxing Center, West Valley City, The Mexican Consulate, Ultradent, Midvale City, Orange Street, Alliance Community Services, New Life Christian Church, and other community-based organizations (CBO's).

## **Thank You Donors!**

Utah Partners for Health does not provide any direct healthcare services.

UPFH only assists in funding access to healthcare services that are provided by independent healthcare professionals who are willing to donate a substantial portion of their usual billing to the underserved.