



Utah Partners FOR HEALTH

Providing Access to Healthcare for Those in Need

www.upfh.org

Message from the Board Chair

The year 2015 was a year of intensive and fast paced growth while we continued to expand and solidify our services as a Federally Qualified Health Center (FQHC). We are overjoyed to be fulfilling our mission: To provide compassionate, comprehensive, quality care to empower underserved individuals, families, and communities in a patient centered medical home.

Our expansion has required the acquisition of a second building in Midvale where we moved our administrative and billing teams to free up some much needed space for our medical teams at Mid-Valley Health Clinic. It is at this new location where we began providing behavioral health services for our patients in January, 2016 in response to an identified need in our patient population and community.

The year had many celebrations: We celebrated Utah Partners for Health providing over 100,000 individuals access to healthcare services.

The FQHC Mid-Valley Health Clinic provided 6,767 primary health care visits to all individuals regardless of their insurance status or ability to pay. Our FQHC mobile medical clinic held over 125 events, providing 1,611 patient visits. Additionally, a second day a week was added



Cheryl Shepherd

for our mobile eye clinic that travels along with our mobile medical clinic providing free eye exams to Title 1 students and their families. Students get a free pair of prescription lenses, and family/

community members can purchase deeply discounted quality lenses. Robert F. Kennedy once said, "Few will have the greatness to bend history itself; but each of us can work to change a small portion of events, and in the total of all those acts will be written the history of this generation". Giving a child a pair of glasses is such a small act, but literally changes

the educational trajectory of every child we reach; and the thanks we get from students, parents and teachers is very heart warming. Finally, the Mid-Valley Health Clinic achieved accreditation as an ambulatory health center and certification as a Patient Centered Medical Home by the Joint Commission. This is an important recognition that emphasizes our concern about patient safety and effective care management.

As we look forward to 2016 and beyond, our goal is to continue to expand services by adding Dental Care in October at our new building in Midvale. Expanding dental care is a direct response to our Board's Needs Assessment of our own patients and local population health. Nearly half of the children ages 6 to 8 in our service area have dental caries or tooth decay. Another 47% of adults ages 20 to 64 with incomes below the average federal poverty level have untreated tooth decay, compared with 19% of adults with incomes above 200% of the federal poverty level. To use the words of Frank Lloyd Wright, "[We] know the price

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of success: dedication, hard work, and an unremitting devotion to the things you want to see happen". We are confident that we will continue to see substantial growth with Utah Partners for Health as we pursue our passion to fill gaps in Utah's Healthcare System.

I want to extend the Utah Partners for Health Board of Director's sincere appreciation to Kurt Micka and all of the staff. I am continually inspired by how we impact the lives of so many people by providing comprehensive healthcare services for those in need. Thank you friends for your support. Thank you for positively impacting so many lives.

Cheryl Shepherd
American Express
US Banking Compliance

Model 1

Partnering Clinics

We partner with healthcare providers who donate an average of 68% of their customary billing to our patients. This model allows us to leverage our donations to over \$6.68 in healthcare provided for every \$1.00 donated to direct services. Patients make a small co-payment (as if they had insurance), paying an average of 17% of the total healthcare bill. UPFH funds the remaining 15%. This is a viable and inexpensive option for patients needing primary care services, and often prevents unnecessary emergency room visits. UPFH works with over 100 health care professionals who partner with us in serving the underserved.

Model 2

Mobile Clinics- Medical/Eye Care

Our Mobile Clinic Programs reach into communities that experience cultural and transportation barriers, in addition to being low-income and lacking insurance. Patients receive free exams for acute, chronic, or mental health illnesses. Children and adults receive well checks, and students can receive a sports physical. Patients can be checked for diabetes, hypertension, urinary tract infections, strep throat, anemia, pregnancy, and receive nebulizer treatments for respiratory infections and asthma. Mobile Clinic clients typically would have used the emergency room or not sought care due to cost, transportation, or lack of understanding of the healthcare system. Mobile Eye patients receive an exam, a prescription for lenses and free or low-cost lenses.

Model 3

Mid-Valley Health Clinic & UPFH Behavioral Health Clinic

The Mid-Valley Health Clinic (MVHC), located in Midvale, UT., is a Federally Qualified Health Center providing primary healthcare services for all patients' regardless of their ability to pay. We offer a discounted sliding fee schedule for patients 200% and below of the Federal Poverty Level. The clinic is open six days a week with extended hours on Tuesday's and Thursdays to meet the needs of the surrounding community.

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Cheryl Shepherd
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Improving Community Health

Remember Maslow's hierarchy of needs – if basic physical and safety needs aren't met, then self-actualization isn't achieved. Until recently, healthcare did not do much beyond acknowledging poverty as a risk factor for multiple negative health outcomes. However, we now better understand that access to health care allows for economic achievement and can help break intergenerational poverty.

UPFH was founded to help people get access to healthcare, but we have long been striving to address social determinants. Our mobile clinics are such programs helping address these barriers to treat the whole person. Just recently, a man at our mobile vision van who was being offered a promotion and associated raise of \$4.50 an hour at work but this advancement required the operation of a forklift, which he could not do without glasses to improve his low-vision. He was

able to receive a free exam and order a low-cost pair of glasses at our mobile vision van and thus qualify for this improved career opportunity.

One particular patient came to Mid-Valley Health Clinic because he "was not feeling well". He was a man in his mid-50s with no family history of diabetes and he lived an active, healthy lifestyle. Despite this, he was diagnosed with diabetes and immediately started insulin. The next time he came to the clinic, he excitedly exclaimed, "I feel like a brand new man! You guys have saved my life"!

Access to low cost healthcare with a sliding fee allows household income to be used for other needed resources. Access to care allows patients to benefit from a number of prevention and health services, leading to individuals being better educated and able to live more productively. It's good for the entire community.

Management Analysis

Utah Partners for Health is proud to announce the results of our 2015 Independent Auditor's report by Shaw & Company. "In our opinion, the financial statements present fairly, in all material respects, the financial position of UPFH as of December 31, 2015, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America." Shaw and Co. We'd like to thank the staff at UPFH for receiving a perfect audit and maintaining high accountability. UPFH's revenue was \$2,153,729 with the continued generosity of our donors and supporters. In-kind donations from our partner healthcare professionals totaled \$430,507 and represented 68% of Model I total healthcare access provided. General Grant revenue increased 1,240,460 due to the Federal grant for MVHC. Our total operating budget was \$2,105,397. UPFH is excited to have provided access to over 14,490 patient encounters in need of healthcare in 2015. Since

	Unrestricted	Temporarily Restricted	Permanently Restricted	12/31/2015
Revenues				
Government Grants	917,689			917,689
In-Kind Donations	430,507			430,507
Private Grants	322,771	97,424		420,195
Donations	21,210			21,210
M.U. Incentives	21,250			21,250
Service Revenue	333,087			333,037
Net Assets Released from Restrictions	107,215	-107,215		0
Total Revenues	2,105,397	-9,791		2,143,938
Expenses				
Program Services	1,837,777			1,837,777
Management and General	248,790			248,790
Fundraising	18,830			18,830
Total Expenses	2,105,397			2,105,397

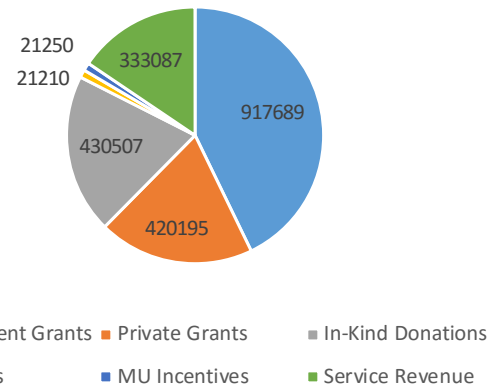
UPFH 2015 Independent Auditor's Report: Revenue & Expenses

2003 over 100,000 low-income individuals have now received care. We were able to leverage \$6.79 in healthcare services in Model I for every \$1.00 donated in 2015. We are dedicated to serving patients throughout Salt Lake and Tooele Counties, and plan to continue to expand our services and funding base in the many years to come. We look forward to 2016 with the Mid-Valley Health Clinic, the Utah Partners for Health Behavioral Health Clinic, the Mobile Medical and Eye Clinics, and our In-Clinic programs to continue to fill gaps in Utah's healthcare system.

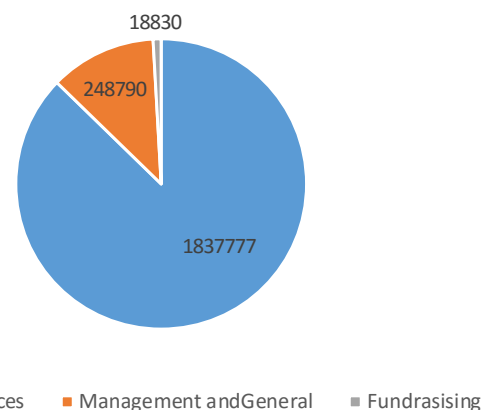
Model I leveraged \$6.68 in healthcare services for every \$1.00 donated in 2015.

For more information
801-417-0131

Income



Expense





Utah Partners
FOR HEALTH

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Utah Partners for Health thanks our Generous Partners

United Way
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George S. and Dolores Eccles
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Rio Tinto/Kennecott
UBS Bank
Exodus Healthcare Network
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Utah
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Utah Medical Association
Utah Families Foundation
Intermountain Healthcare
Foundation

Zion's Bank
Utah Financial Assoc.
United Healthcare
State of Utah Department of
Health
Herbert & Elsa Michael
Foundation
Hanks Foundation
Utah Association of Financial
Services
Herbert I and Elsa B Michael's
Foundation
Marion D Hanks and Maxine
Hanks Foundation
Cambia Foundation
Molina Healthcare

Thanks to our Mobile Clinic Partners:

United Way
Head Start
The Utah Dream Center
The Catholic Church
Horizonte High School
Northwest Middle School
Kearns Jr High School
Mountain view Elementary
Midvale City

Comunidades Unidas
Hser Moo Community Center
Guadalupe Schools
Boys and Girls Club
Woodrow Wilson Elementary
The Mexican Consulate
National Tongan Society
Roosevelt Elementary
Granger Elementary
Deseret Industries
Orange Street
New Life Christian Church
Granger Elementary
The LDS Church
Oquirrh Hills Elementary
Robert Frost Elementary
Kearns High School
South Kearns Elementary
International Rescue Committee
PAL Boxing Center
Food Banks
Canyon School District
and other community-based
organizations (CBO's)

Thanks to our Partnering Providers:

Exodus Healthcare Network
Exodus Urgent Care
Exodus Clinic West Valley City
Advanced Motion Physical
Therapy
Mobile Diagnostic Ultrasound
England Counseling
Family Support Center
Christian Counseling of Utah
Magna Family Eye Care
Gregory DuPont Pulmonologist
LabCorp of America
Intermountain Healthcare
Diagnostic Systems
Intermountain Healthcare
Specialists Aloha Dental
Optical Land
Mountain View Physical Therapy
Mountain View Dental

*Thank you for your support
of Utah's medically underserved!*

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