



# Utah Partners FOR HEALTH

*Providing Access to Healthcare for Those in Need*

[www.upfh.org](http://www.upfh.org)

## Message from the Board Chair

We are eager to report that efforts and services at Utah Partners for Health (UPFH) continue to grow and improve year after year. Behavioral Health has expanded to five days a week with extended hours two nights a week. Dental Care now offers full services for crowns, dentures, implants and orthodontics. We have added a full time RN/Case manager to our Integrated Care Team to help more effectively care for our patients and transition them between all UPFH health services so the whole patient can be treated as opposed to treating only

the presenting symptoms. Our total number of patients seen in 2017 was 14,768, which is a 29% increase, and we are already on track to see another significant increase in patients this coming year.

All of our clinic sites are showing increased patient utilization and satisfaction. One of our continuously greatest need areas however is with our vision program where we

are continuing to increase in the number of vision events based on the pressing demand for patients to be seen. This is a collaborative effort with the United Way of Salt Lake to improve educational scores for the most vulnerable students across the Salt Lake Valley. At each vision event we host, we are peppered with



*Nathan Peterson, Board Chair*

incredible stories of how these glasses are making a difference in the lives of our patients. We received the following report from our optician after a typical vision event at

one of our partnering Title 1 schools, “‘My parents cannot afford to buy me glasses,’ he said. This student came to the vision trailer today and had never had a pair of glasses. His vision was 20/80 in both eyes and the exam revealed he had 7 diopters of astigmatism in both eyes. What a difference the glasses will make in his school work and his world!”

UPFH continues to strive to provide the highest quality of care to our patients at a price they can afford. One way we do this is by tracking and reporting health outcome measures in an annual Universal Data System Report. Last year, we saw significant improvements in the following measures: Immunizations, Cervical Cancer Screening, Child & Weight, Tobacco Cessation, Asthma, Depression, Diabetes, Hypertension, and Dental Sealants.

This year we are focusing on getting our cancer screening rates to surpass state and national benchmarks. We are specifically targeting cervical cancer, colorectal cancer and tobacco cessation measures to do our part in early detection for our patients so they can live long and full lives, free of debilitating and potentially fatal cancerous diseases. Our clinic has been recognized by the Association of Utah Community Health (AUCH) as the “Best in State” for our tobacco cessation screenings and referrals to the state quit line and we would like to set the standard in these other

Our mission is to provide compassionate, comprehensive, quality care to empower underserved individuals, families, and communities in a patient centered medical home.

two screening programs as well.

Utah Partners for Health remains committed to filling the gaps in access to healthcare for the uninsured and underinsured vulnerable populations across Utah. We look forward to continuing to serve you, and our community at any, or all of our healthcare access point sites!

I would like to thank Kurt Micka, our Executive Director and all of the staff at Utah Partners for Health for their diligent efforts to make a difference in our community.

“Community Health Centers do a great deal with limited resources. They provide critical medical care services to many who would otherwise have no other place to go or would end up in an emergency room.” – Jan Schakowsky

## Model 1

### Partnering Clinics

We partner with healthcare providers who donate an average of 71% of their customary billing to our patients. This model allows us to leverage our donations to over \$8.10 in healthcare provided for every \$1.00 donated to direct services. Patients make a small co-payment (as if they had insurance), paying an average of 16% of the total healthcare bill. UPFH funds the remaining 13%. This is a viable and inexpensive option for patients needing primary care services, and often prevents unnecessary emergency room visits. UPFH works with over 100 health care professionals who partner with us in serving the underserved.

## Model 2

### Mobile Clinics- Medical/Eye Care

Our Mobile Clinic Programs reach into communities that experience cultural and transportation barriers, in addition to being low-income and lacking insurance. Patients receive free exams for acute, chronic, or mental health illnesses. Children and adults receive well checks, and students can receive a sports physical. Patients can be checked for diabetes, hypertension, urinary tract infections, strep throat, anemia, pregnancy, and receive nebulizer treatments for respiratory infections and asthma. Mobile Clinic clients typically would have used the emergency room or not sought care due to cost, transportation, or lack of understanding of the healthcare system. Mobile Eye patients receive an exam, a prescription for lenses and free or low-cost lenses.

## Model 3

### Mid-Valley Health Clinic & UPFH Behavioral Health & Dental Clinic

The Mid-Valley Health Clinic (MVHC), Utah Partners for Health Behavioral Health Clinic and Dental Clinics are located in Midvale, UT., as a Federally Qualified Health Center providing primary healthcare services for all patients' regardless of their ability to pay. We offer a discounted sliding fee schedule for patients 200% and below of the Federal Poverty Level. The MVHC clinic is open six days a week with extended hours on Tuesday's and Thursdays to meet the needs of the surrounding community.

## Board of Directors

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Nathan Peterson  
Serafina Ochoa

## Utah's Community Health Center Impact

Community Health Centers are an ideal place to call your "medical home" in Utah. They cater to the specific needs of your community and are often a "one-stop-shop" for your primary and preventive medical, dental, behavioral health, and pharmacy needs. Because CHCs provide a unique and comprehensive approach to healthcare, your providers truly get to know you and your family and care about your long-term health. And since CHCs serve all patients regardless of ability to pay, you can continue seeing your doctor if you happen to lose coverage, or continue coming if you gain coverage!

Community health centers provide high quality, cost-effective, patient-centered care to vulnerable populations. Health centers serve 1 in 7 Medicaid beneficiaries, almost 1 in 3 individuals in poverty, and 1 in 5 low-income, uninsured persons. Nationally, two-thirds of health center pa-

tients are members of racial or ethnic minorities, which places health centers at the center of the national effort to reduce racial disparities in healthcare. Recent studies show that, on average, each patient receiving care at a health center saved the health care system 24% annually. Health centers are efficient and save the healthcare system billions of dollars every year through reductions to inpatient hospitalizations and ER use. Beyond primary care, health centers provide additional and integrated services on site – 82% now offer mental health and substance abuse treatment, 76% offer oral health, and they offer deeply discounted pharmaceuticals through the 340b program.

Utah is currently home to 13 Health Center organizations operating 54 sites in Utah, 2 in Wyoming, and 1 in Idaho. Utah Partners for Health operates five sites located in Midvale, Utah and operating in Salt Lake County.

# Management Analysis

Utah Partners for Health is proud to announce the results of our 2017 Independent Auditor’s report by Shaw & Company. “In our opinion, the financial statements present fairly, in all material respects, the financial position of Utah Partners for Health as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.” Shaw and Co.

Utah Partners for Health’s revenue was \$3,044,199 with the continued generosity of our donors and supporters. In-kind donations from our partner healthcare professionals totaled \$293,290 and represented 71% of Model I total healthcare access provided. General Grant revenue increased \$209,040 due to the Federal grant for expanded services. Our total operating budget was \$2,850,463.

Utah Partners for Health is excited to have provided access to over 14,768 patient encounters in need of healthcare in 2017. Since 2003 over 110,000 low-income individuals have now received care. We were able to leverage \$8.10 in health-

**Model I leveraged \$8.10 in healthcare services for every \$1.00 donated in 2017.**

care services in Model I for every \$1.00 donated in 2017.

The increase in revenue over expenses in 2017 was due to the Oral Health Service Expansion Grant and the creation of three dental operator’s. We are dedicated to serving patients throughout Salt Lake and Tooele Counties, and plan to

continue to expand our services and funding base in the many years to come. We look forward to 2018 with the Mid-Valley Health Clinic, the Utah Partners for Health Behavioral Health and Dental Clinics, the Mobile Medical and Eye Clinics, and our In-Clinic programs to continue to fill gaps in Utah’s healthcare system.

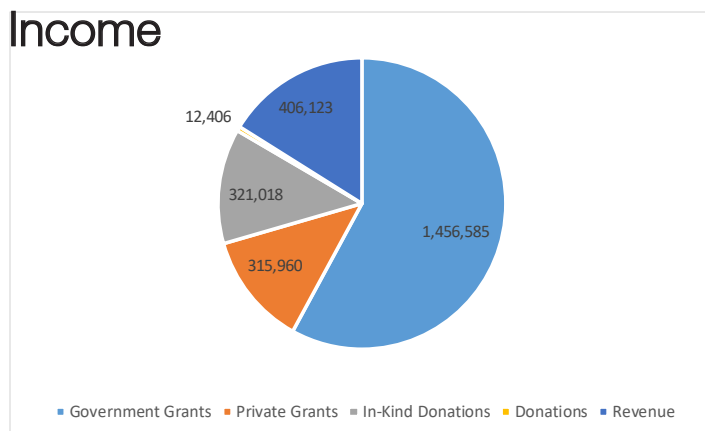
For more information  
801-417-0131

## Utah Partners for Health Statement of Activities for the Year Ended December 31, 2017

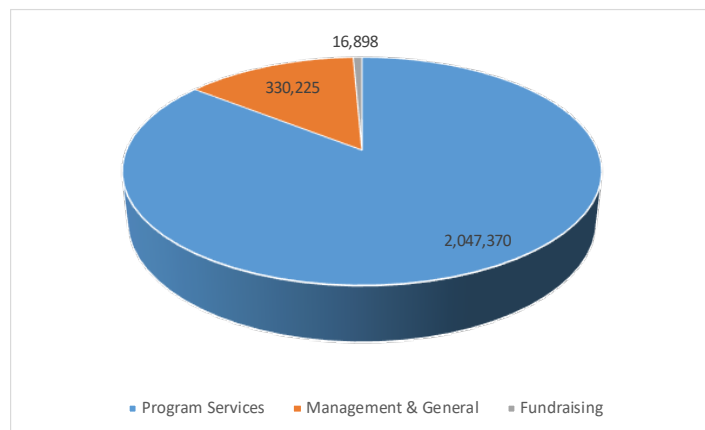
	Unrestricted	Temporarily Restricted Restricted	Permanently	12/31/2017
<b>Revenues</b>				
Government Grants	1,662,207			1,662,207
In-Kind Donations	293,290			293,290
Private Grants	323,592	91,996		415,588
Donations	11,023			11,023
M.U. Incentives	0			0
Service Revenue	657,877			657,877
Net Assets Released from Restrictions	96,210	-96,210		0
<b>Total Revenues</b>	<b>3,044,199</b>	<b>-4,2144</b>		<b>3,039,985</b>
<b>Expenses</b>				
Program Services	2,606,002			2,606,002
Management and General	229,681			229,681
Fundraising	14,780			14,780
<b>Total Expenses</b>	<b>2,850,463</b>			<b>2,850,463</b>
<b>Total Net Assets</b>	<b>1,463,049</b>			<b>1,463,049</b>

UPFH 2017 Independent Auditor’s Report: Revenue & Expenses

### Income



### Expense





Utah Partners  
FOR HEALTH

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8446 South Harrison Street  
Midvale, Utah 84047

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## Utah Partners for Health thanks our Generous Partners

United Way  
American Express Center for  
Community Development  
State of Utah Primary Care  
Grants  
George S. and Dolores Eccles  
Foundation  
UBS Bank  
Exodus Healthcare Network  
Ally Bank  
Optum Bank  
Synchrony Bank  
Community Foundation of  
Utah  
Church of Jesus Christ of  
Latter Day Saints  
Ashton Family Foundation  
Rocky Mountain Power  
Foundation  
Salt Lake County Health  
Department  
Wells Fargo  
Sorenson Legacy Foundation  
Larry Miller Charities  
JEPS Foundation  
Utah Medical Association  
Utah Families Foundation  
Intermountain Healthcare  
Foundation  
Zion's Bank

Utah Financial Assoc.  
United Healthcare  
State of Utah Department of  
Health  
Utah Association of Financial  
Services  
Cambia Foundation  
Molina Healthcare  
Delta Dental Foundation

### Thanks to our Mobile Clinic Partners:

United Way  
Head Start  
The Utah Dream Center  
Horizonte High School  
Kearns Jr High School  
Midvale City  
Comunidades Unidas  
Hser Ner Moo Center  
Guadalupe Schools  
Boys and Girls Club  
Woodrow Wilson Elementary  
The Mexican Consulate  
National Tongan Society  
Roosevelt Elementary  
Granger Elementary  
Deseret Industries  
Orange Street

New Life Christian Church  
Granger Elementary  
The LDS Church  
Oquirrh Hills Elementary  
Robert Frost Elementary  
Kearns High School  
South Kearns Elementary  
International Rescue Committee  
PAL Boxing Center  
Food Banks  
Canyon School District  
Fortitude Treatment Center  
Moss Elementary  
The Road Home Midvale Shelter  
Copperview Elementary  
Midvale Elementary  
Hillcrest High School  
East Midvale Elementary  
Sandy Elementary  
Atherton Correctional Facility  
and Many Other Community-  
based organizations (CBO's)

### Thanks to our Partnering Providers:

Exodus Healthcare Network  
Exodus Urgent Care  
Exodus Clinic West Valley City  
Advanced Motion Physical  
Therapy  
Mobile Diagnostic Ultrasound  
England Counseling  
Family Support Center  
Christian Counseling of Utah  
Magna Family Eye Care  
Gregory DuPont Pulmonologist  
LabCorp of America  
Intermountain Healthcare  
Diagnostic Systems  
Intermountain Healthcare  
Optical Land  
Mountain View Physical Therapy  
Mountain View Dental  
Steven Miller Cardiology

*Thank you for your support  
of Utah's medically underserved!*

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